

INTERACTIVE CLIENT STATEMENT

Publisher User Guide

INGRAM[®]

Interactive Client Statement: Overview

The Interactive Client Statement is a document that will allow a publisher to see how they stand financially both today and into the future as well as understand how sales and returns fared from the previous month and what they are going to be paid this month.

Please send any feedback to clientstatementsfeedback@ingramcontent.com.

The Interactive Client Statement is broken into 3 sections:

Summary of Publisher Receivables Roll-Forward

- Summarized totals of your financial standing

Summary of Earnings

- Sales and Returns from the month just completed
- Distribution Fees associated with those Sales and Returns
- Chargebacks that were processed during the month
- Shows the Month Due, Basis for the Charge and Factor/Rate in the Expense section.

Summary of Payment Due

- Summarized total by Sales & Return Type with Distribution Fees
- Chargebacks that affect the payment
- Net Payable to Publisher

Interactive Client Statement: Key Features

The **Summary of Earnings** section will show when the various elements from the closed month are **due**, and the **Summary of Payment Due** section will show the month that the Sale, Return or Chargeback **occurred**.

Drill-throughs on **individual Line Items**

(This includes both the Revenue Lines as well as most of the Chargeback Lines)

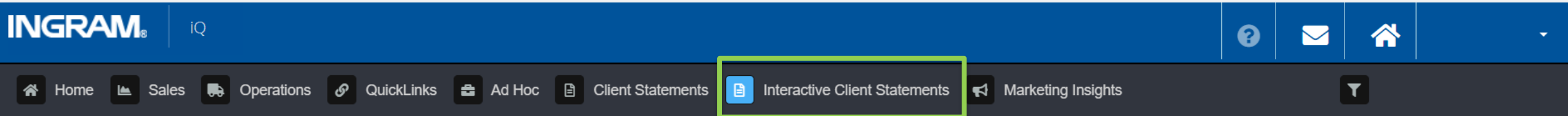
Drill-throughs on **Net Sales in the Summary of Earnings** as well as the **Total under Gross Sales** and the **Total under Returns**

No Filters necessary to get to the proper information

The Interactive Client Statement is **downloadable as a PDF or as an Excel document**

How to Access

To get to the Interactive Client Statement go to iQ and click on **Interactive Client Statements**.



Interactive Client Statements

- P XXX - 202010
- P XXX - 202009

Click on the Date (ex: 202009) to open the Interactive Client Statement for that Period.

Layout – Section 1

Summary of Publisher Receivables Roll-forward

The **Summary of Publisher Receivables Roll-Forward** summarizes the numbers that show the publisher their financial standing. A publisher can get a quick glance at where they stood at the end of last month, the Sales and Returns that hit in the month just completed, and what they were paid last month. Taken together these make up the new Publisher Receivables.

There are two drill-throughs in this section:

- **Less [Month] Payments** (Payment Remittance)
- **Equals Ending Publisher Receivables as of [Month]** (Payment Aging)

Summary of Publisher Receivables Roll-Forward – Detail & Notes

Check Previous Statement to confirm that this number matches Equals **Ending Publisher Receivables**.

Less: [Month] Payments is a Drill-through that will allow you access to the Payment Remittance. Publishers who receive payment by Check or Direct Deposit will have seen this report. This report shows the line items that make up the Payment.

Summarized view of the Payment Aging report. Drill-through on **Equals Ending Publisher Receivables as of [mm-dd-yyyy]** to see the data broken out by line item.



Client Statement
Month Ending 06-30-2019

SUMMARY OF PUBLISHERS RECEIVABLES ROLL-FORWARD

Total Publisher Receivables as of 05-31-2019	\$50,108.47
Plus: June Earnings	\$14,771.32
Less: June Payments	(\$8,773.95)
Equals Ending Publisher Receivables as of 06-30-2019	\$56,105.84
Aging of Receivables as of 2019-06-30 (Before deductions)	
Carry forward from previous months	\$0.00
Due July 2019	\$8,793.01
Sub Total Due July 2019	\$8,793.01
Due August 2019	\$15,433.19
Due September 2019	\$13,804.61
Due October 2019	\$17,240.66
Due November 2019	\$1,595.70
Future Payments	(\$761.33)
	\$56,105.84

Summary of Publisher Receivables Roll-Forward – Detail & Notes



Client Statement
Month Ending 06-30-2019

SUMMARY OF PUBLISHERS RECEIVABLES ROLL-FORWARD

Total Publisher Receivables as of 05-31-2019	\$50,108.47
Plus: June Earnings	\$14,771.32
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Due September 2019	\$13,804.61
Due October 2019	\$17,240.66
Due November 2019	\$1,595.70
Future Payments	(\$761.33)
	\$56,105.84

The Statement can be downloaded as either a PDF or Excel document.

See [Summary of Earnings](#) for a detailed look at this number. This number should agree with Net Client Earnings in Summary of Earnings.

This is a Drill-through that will allow you to look at the Payment Aging report.

Carry Forward From Previous Month normally would refer to Negative Balances. This balance is in the Payment Aging report and is also located in the column **Prior Open Items**. You can see what makes this up by downloading the Payment Aging report and then isolating the Prior Open Item column with the items that aren't equal to \$0.00. **The Carry Forward will affect the Subtotal Due if it isn't equal to \$0.00.**

See [Summary of Payment Due](#) for a detailed look at this number. It should agree with Net Payable to Publisher in Summary of Payment Due.


Drill-through: Less [Month] Payments

The **Less [Month] Payments** drill-through takes you to the Payment Remittance report. This is a report that will be familiar to publishers who receive payment by Check or Direct Deposit. It shows each element that makes up your payment. If the amount on this line is \$0.00, the previous month's Net Payable has a negative balance.

SUMMARY OF PUBLISHER RECEIVABLES ROLL-FORWARD

Total Publisher Receivables as of 05-31-2019	\$50,108.47
Plus: June Earnings	\$14,771.32
Less: June Payments	\$(8,773.95)
Equals Ending Publisher Receivables as of 06-30-2019	
	\$56,105.84

Drill-through: Less [Month] Payments

Payment Remittance The month that the item occurred. 

Invoice Number ▾	Invoice Date ▾	Check Number ⇅	Payment Date ⇅	Net Amount ⇅	Stat ⇅
Totals				\$-8,773.95	
WHS Inventory Fee	2019-05-31	074458	2019-06-21	\$16.15	P
US Gross Sales	2019-02-28	074458	2019-06-21	\$-13,530.33	P
US Gross Returns	2019-02-28	074458	2019-06-21	\$2,230.99	P
OUTFRT INTL Contract %	2019-05-31	074458	2019-06-21	\$127.84	P
OUTFRT Gift Contract %	2019-05-31	074458	2019-06-21	\$3.72	P
OUTFRT DOM Contract %	2019-05-31	074458	2019-06-21	\$41.59	P
Misc Charges	2019-05-31	074458	2019-06-21	\$970.56	P
Meets Comp Freight	2019-05-31	074458	2019-06-21	\$22.19	P
LSI Invoices	2019-02-28	074458	2019-06-21	\$2,531.88	P
Inventory Conversion	2018-12-31	074458	2019-06-21	\$761.33	P
INTL Gross Sales	2019-01-31	074458	2019-06-21	\$-6,351.02	P

Amount due to be paid. Should agree with the total at the bottom of Summary of Payment Due from last month's statement. If there was Carry Forward from previous periods, this amount should match the **Subtotal Due** line from last month's statement.

Data included:

- Invoice Number
- Invoice Date
- Check Number
- Payment Date
- Net Amount
- Stat(us)

Notes:

- Description of line item
- Month Occurred
- P = Paid

Drill-through: Equals Ending Publisher Receivables as of [Month]

This drill-through takes you to the **Payment Aging** report. The **Payment Aging** report shows you the amount due to the publisher both this month and into the future. The report also allows you to see the detail that makes up the total amount due.

SUMMARY OF PUBLISHER RECEIVABLES ROLL-FORWARD

Total Publisher Receivables as of 05-31-2019	\$50,108.47
Plus: June Earnings	\$14,771.32
Less: June Payments	\$(8,773.95)
Equals Ending Publisher Receivables as of 06-30-2019	\$56,105.84

Drill-through: Equals Ending Publisher Receivables as of [Month]

Payment Aging ↓

Vendor Name	Invoice	Invoice Date	Due Date	Gross Amount	Prior Open Items	July 2019	August 2019	September 2019	October 2019	November 2019	Future Payments
Totals				\$56,105.84	\$0.00	\$8,793.01	\$15,433.19	\$13,804.61	\$17,240.66	\$1,595.70	\$-761.33
		06/30/2019	10/22/2019	\$-54.64	\$0.00				\$-54.64		
		06/30/2019	10/22/2019	\$758.80	\$0.00				\$758.80		
		06/30/2019	07/22/2019	\$-72.53	\$0.00	\$-72.53					
		06/30/2019	07/22/2019	\$-121.57	\$0.00	\$-121.57					
		06/30/2019	07/22/2019	\$-255.57	\$0.00	\$-255.57					

Data

- Vendor Name
- Invoice
- Invoice Date
- Due Date
- Gross Amount
- Prior Open Items
- Month 1
- Month 2
- Month 3
- Month 4
- Month 5
- Future Payments

Gross Amount in the Totals section is what is due, but amounts will be paid as they age out. Keep in mind that chargebacks could lessen the amount due.

Layout – Section 2

Summary of Earnings

Summary of Earnings is focused on the results of the just completed month. The activity includes all Sales and Returns recorded during the month, the Distribution Fees associated with those Sales and Returns, and any Chargebacks incurred during the month. The data in this section also shows when the Sales and Expenses will come due.

Nearly every line item in **Summary of Earnings** is a Drill-through to deeper detail that will allow a publisher to track Sales, Returns, Distribution Fees and Chargebacks.

Statement View: Revenues

SUMMARY OF MAY EARNINGS

REVENUES

Gross Sales

	Basis	Basis for Charge	Factor / Rate	Amount Due
Canadian Sales		\$487.42	1.00%	\$487.42
Domestic Gross Sales		\$6,749.47	1.00%	\$6,749.47
Gift Sales		\$245.67	1.00%	\$245.67
International Gross sales & Returns		\$8,252.50	1.00%	\$8,252.50
Total				\$15,735.06

Returns

	Basis	Basis for Charge	Factor / Rate	Amount Due
Canadian Returns		\$(55.22)	1.00%	\$(55.22)
Domestic Returns		\$(1,421.36)	1.00%	\$(1,421.36)
International Gross sales & Returns		\$(120.47)	1.00%	\$(120.47)
Total				\$(1,597.05)
Net Sales				\$14,138.01

Statement View: Expenses

Direct Fulfillment Freight & Handling Fees

	Month Due	Basis	Basis for Charge	Factor / Rate	Amount Due
International DF Order Charge	May 2020	unit	-2	\$(10.00)	\$(20.00)
No Charge Cartons	May 2020	unit	-130	\$(3.00)	\$(390.00)
No Charge Orders	May 2020	unit	-23	\$(1.00)	\$(23.00)
No Charge Pallets	May 2020	unit	-1	\$(30.00)	\$(30.00)
No Charge Units	May 2020	unit	-404	\$(0.50)	\$(202.00)
DF Regular Fees Freight	May 2020		\$(1,539.46)	-1.00%	\$(1,539.46)
				Total	\$(2,204.46)
					-15.59%

Statement View: Expenses - Cont

Shows the Month that the Fees are due

Distribution Fees

	Month Due	Basis	Basis for Charge	Factor / Rate	Amount Due
Domestic Gross Sales	August 2020	G	\$(6,749.47)	-0.25%	\$(1,687.37)
Domestic Returns	August 2020	R	\$1,421.36	-0.25%	\$355.34
GBS International >=9 Gross	September 2020	G	\$6.46	-0.25%	\$1.62
Gift Sales Gross	August 2020	G	\$(245.67)	-0.25%	\$(61.42)
International Direct < 9 Gross	September 2020	G	\$(30.08)	-0.20%	\$(6.02)
International Direct < 9 Returns	September 2020	R	\$86.48	-0.20%	\$17.30
International Direct >= 9 Returns	September 2020	R	\$20.17	-0.20%	\$4.03
International Direct >=9 Gross	September 2020	G	\$(7,329.36)	-0.20%	\$(1,465.87)
New South International >=9 Gross	September 2020	G	\$(21.67)	-0.20%	\$(4.33)
Publishers Group Canada Gross	August 2020	G	\$(487.42)	-0.25%	\$(121.86)
Publishers Group Canada Returns	August 2020	R	\$55.22	-0.25%	\$13.80
Returns Processing - Domestic	August 2020	R	\$(1,476.58)	0.04%	\$(59.06)
Returns Processing - International	September 2020	R	\$(120.47)	0.04%	\$(4.82)
UK Warehouse Returns	September 2020	R	\$13.82	-0.25%	\$3.46
UK Warehouse Sales	September 2020	G	\$(877.85)	-0.25%	\$(219.46)
			Total	-22.88%	\$(3,234.66)

Shows the Fee Rate charged to Line Item

Statement View: Expenses - Cont

Warehouse Charges

	Month Due	Basis	Basis for Charge	Factor / Rate	Amount Due
Insurance Fee	May 2020	unit	-20319	\$0.00)	\$(8.13)
Total				-0.06%	\$(8.13)

Freight

	Month Due	Basis	Basis for Charge	Factor / Rate	Amount Due
Domestic Freight % of Sales	May 2020		\$(210.20)	-0.02%	\$(4.20)
Gift Freight % of Sales	May 2020		\$(245.67)	-0.02%	\$(4.91)
International Freight % of Sales	May 2020		\$(7,359.44)	-0.04%	\$(294.38)
Total				-2.15%	\$(303.49)

Statement View: Expenses (cont.) & Net Client Earnings

Other Fees

	Month Due	Basis	Basis for Charge	Factor / Rate	Amount Due
Co-op	May 2020		\$(67.93)	-1.00%	\$(67.93)
Co-op GST	May 2020		\$(3.40)	-1.00%	\$(3.40)
Other - Misc	May 2020		\$(32.89)	-1.00%	\$(32.89)
Total				-0.74%	\$(104.22)
				Total Chargebacks	-18.53%
					\$(2,620.30)
				Total Expenses	-41.41%
					\$(5,854.96)
				Net Client Earnings	58.59%
					\$8,283.05

- **Total Chargebacks** – All expenses less Distribution Fees
- **Total Expenses** – Chargebacks + Distribution Fees
- **Net Client Earnings** – Net Sales less Expenses should match, Plus: “mmm” Earnings in Summary of Publishers Receivables Roll-Forward

Summary of Earnings: Revenues

Drill-through: Gross Sales & Returns - Individual Line Item

This Drill-through gets you to the **Transaction Level Detail for the Revenue Group** that you selected. If you click on Domestic Gross Sales, you will get back only those lines attributed to Domestic Gross Sales.

REVENUES

Gross Sales

	Basis	Basis for Charge	Factor / Rate	Amount Due
Canadian Sales		\$758.80	1.00%	\$758.80
Domestic Gross Sales		\$19,948.50	1.00%	\$19,948.50
Ebook Sales		\$2,241.58	1.00%	\$2,241.58
Gift Sales		\$67.02	1.00%	\$67.02
International Gross sales & Returns		\$3,494.78	1.00%	\$3,494.78
			Total	\$26,510.68

Drill-through: Gross Sales & Returns - Individual Line Item

Sales and Returns: June Earnings Summary > Current Sales and Returns > Domestic Gross Sales Download

EAN	Title	Format	List Amount	Pub Alpha	Brand Category	Imprint	Date	Customer PO / Claim #	Invoice / Credit Memo #	Customer Discount	Type	Qty	Value	HQ Account #	Headquarter	Shipping Location	SL
Totals												2,492	\$19,948.50				
		BC	12.95				06/06/2019			50	Sales	1	\$6.48				
		BC	12.95				06/26/2019			53.5	Sales	38	\$228.76				
		BC	12.95				06/26/2019			48	Sales	2	\$13.46				

Drill-through: Gross Sales & Returns - Total

Drilling through on the **Total under Gross Sales and Returns** gives the publisher a full picture of either the Gross Sales or Returns depending on which one that you drill-through on.

REVENUES

Gross Sales

	Basis	Basis for Charge	Factor / Rate	Amount Due
Canadian Sales		\$758.80	1.00%	\$758.80
Domestic Gross Sales		\$19,948.50	1.00%	\$19,948.50
Ebook Sales		\$2,241.58	1.00%	\$2,241.58
Gift Sales		\$67.02	1.00%	\$67.02
International Gross sales & Returns		\$3,494.78	1.00%	\$3,494.78
			Total	\$26,510.68

Drill-through: Gross Sales & Returns - Total

Sales and Returns Download

EAN	Title	Format	List Amount	Pub Alpha	Brand Category	Imprint	Date	Customer PO / Claim #	Invoice / Credit Memo #	Customer Discount	Type	Qty	Value	HQ Account #	Headquarter	Shipping Location	SL City	SL State		
												Totals	3,445	\$26,510.68						
		BC	12.95				06/13/2019				Sales	2	\$12.56							
		BC	12.95				06/06/2019			50	Sales	1	\$6.48							
		BC	12.95				06/26/2019				Sales	38	\$228.76							


Drill-through: Gross Sales & Returns - Net Sales

The **Net Sales Drill-through** pulls together all of the Gross Sales Line Items and the Returns Line Items into a single report. This report is good for “booking” your sales and returns for the month. The data is available at the transactional level.

Returns

	Basis	Basis for Charge	Factor / Rate	Amount Due
Canadian Returns		\$(54.64)	1.00%	\$(54.64)
Domestic Returns		\$(2,645.69)	1.00%	\$(2,645.69)
Ebook Returns		\$(60.11)	1.00%	\$(60.11)
International Gross sales & Returns		\$(429.86)	1.00%	\$(429.86)
			Total	\$(3,190.30)
			Net Sales	\$23,320.38

Drill-through: Gross Sales & Returns - Net Sales

Sales and Returns 

EAN ▼	Title ▼	Format	List Amount	Pub Alpha	Brand Category	Imprint	Date	Customer PO / Claim #	Invoice / Credit Memo #	Customer Discount	Type	Qty	Value	HQ Account #	Headquarter		
												Totals	3,826	\$23,320.38			
		BC	12.95				06/13/2019			51.5	Sales	2	\$12.56				
		BC	12.95				06/26/2019			53.5	Sales	38	\$228.76				
		BC	12.95				06/06/2019			50	Sales	1	\$6.48				

Summary of Earnings: Expenses

Distribution Fees

Drill-through: Distribution Fees - Individual Line Item

This report allows a publisher the ability to track **Distribution Fees** at the EAN level. When you click through on any Line Item in the Distribution Fees section of the Summary of Earnings report you will get the same basic template. If you pull Domestic Gross Sales, you will only see the Distribution Fees associated with Domestic Gross Sales.

DistributionFees

	Month Due	Basis	Basis for Charge	Factor / Rate	Amount Due
Digital Distribution Fees - LSI	September 2020	G	\$(2,756.78)	-0.19%	\$(516.90)
Domestic Gross Sales	September 2020	G	\$(38,753.90)	-0.25%	\$(9,688.48)
Domestic Returns	September 2020	R	\$1,033.23	-0.25%	\$258.31
GBS International < 9 Returns	October 2020	R	\$7.52	-0.25%	\$1.88
GBS International >=9 Gross	October 2020	G	\$8.76	-0.25%	\$2.19
International Direct >=9 Gross	October 2020	G	\$(7,763.94)	-0.20%	\$(1,552.79)
New South International >=9 Gross	October 2020	G	\$(71.06)	-0.20%	\$(14.21)
New South International >=9 Returns	October 2020	R	\$61.43	-0.20%	\$12.29
Publishers Group Canada Gross	September 2020	G	\$(861.06)	-0.25%	\$(215.26)
Publishers Group Canada Returns	September 2020	R	\$99.57	-0.25%	\$24.89
Returns Processing - Domestic	September 2020	R	\$(1,132.80)	0.04%	\$(45.31)
Returns Processing - International	October 2020	R	\$(82.79)	0.04%	\$(3.31)
UK Warehouse Returns	October 2020	R	\$13.84	-0.25%	\$3.46
UK Warehouse Sales	October 2020	G	\$(2,981.67)	-0.25%	\$(745.42)
			Total	-24.01%	\$(12,478.66)

Drill-through: Distribution Fees - Individual Line Item

This is the value after the Customer Discount has been applied.

Sales and Returns Dist Fees: June Earnings Summary > Distribution Fees > Domestic Gross Sales

EAN	Title	Format	List Amount	Pub Alpha	Brand Category	Imprint	Date	Customer PO / Claim #	Invoice / Credit Memo #	Customer Discount	Type	Fee Factor %	Sum of Qty	Sum of Value	Sum of Total Fee	IQ Account #	Headquarter	Shipping Location	SL City	SL State	
Totals												3,832	\$38,753.90	-\$9,688.48							
		BC	12.95				06/29/2020				50 Sales	-25%		\$6.40	-\$1.62						
		BC	12.95				06/01/2020				50 Sales	-25%		\$6.40	-\$1.62						
		BC	12.95				06/09/2020				53.7 Sales	-25%		\$18.00	-\$4.50						
		BC	12.95				06/23/2020				51.5 Sales	-25%		\$6.20	-\$1.57						
		BC	12.95				06/23/2020				50 Sales	-25%		-\$6.40	\$1.62						
		BC	12.95				06/22/2020				50 Sales	-25%		-\$6.40	\$1.62						

This is the sales fee associated with the corresponding Line Item.

The Sum of Total Fee is the Fee taken by the distributor. $\text{Fee Factor \%} * \text{Sum of Value} = \text{Sum of Total Fee}$

Summary of Earnings: Expenses

Direct Fulfillment Freight & Handling Fees

Drill-through: DF Freight and Labor Charges

This report shows the cost of the **labor costs and shipping costs for Direct Fulfillment orders.**

When clicking through on the Freight portion you will also notice that charges related to foreign warehouses and sample copies appear here. This report is at the Order Level.

Direct Fulfillment Freight & Handling Fees		
	% Net	Amount
Carton Charge	-0.28%	(\$65.48)
Charge Per Unit	-0.24%	(\$56.09)
DF Regular Fees Freight	-0.10%	(\$377.14)
	Total	(\$377.14)

Drill-through: DF Freight and Labor Charges

DF Freight And Labor Charges: June Earnings Summary > Distribution Fees > Carton Charge Download

Invoice Date	Invoice Number	Bill to Number	Customer PO	DF Name	DF Address 1	DF Address 2	DF Address 3	DF City	DF State	DF Zip	PUB NUM	Imprint	Pub Alpha	QTY	Total List	IPS INVC	# of ISBNs	Carton Count	Carton Charge	Loose Units	Loose Charge	SKID CNT	SKID Charge	Title Count	Title Charge	Total Amount	
														Totals	228	\$274.51	\$266.12	22	4	\$13.20	152	\$31.60	0	\$0.00	22	\$20.68	\$-65.48
06/11/2019														120	\$266.12	\$266.12	20	1	\$3.30	116	\$19.72	0	\$0.00	20	\$18.80	\$-41.82	
06/28/2019														108	\$8.39	\$0.00	2	3	\$9.90	36	\$11.88	0	\$0.00	2	\$1.88	\$-23.66	



Click on the Customer PO to get to the EAN level

Drill-through: DF Freight Details With Labor Charges - Detail

DF Freight Details With Labor Charges Download

DF Address 1	DF Address 2	DF Address 3	DF City	DF State	DF Zip	PUB NUM	Imprint	Pub Alpha	Brand Category	EAN	Title	Ship/Invoice Qty	Total List	IPS INVC	Carton CNT	Carton Charge	Loose Units	Loose Units Charge	SKID CNT	SKID CNT Charge	Title Count	Title Charge	Total Amount
Totals												120	\$266.12	\$266.12	1	\$3.30	116	\$19.72	0	\$0.00	20	\$18.80	\$-41.82
												5	\$8.48	\$8.48	0	\$0.00	5	\$0.85	0	\$0.00	1	\$0.94	\$-1.79
												5	\$6.48	\$6.48	0	\$0.00	5	\$0.85	0	\$0.00	1	\$0.94	\$-1.79
												10	\$7.48	\$7.48	0	\$0.00	10	\$1.70	0	\$0.00	1	\$0.94	\$-2.64
												5	\$8.48	\$8.48	0	\$0.00	5	\$0.85	0	\$0.00	1	\$0.94	\$-1.79

This drill-through allows you to see the cost of the Labor or Freight Charge at the EAN Level. It is basically the same report except that the ISBN and Title are included. Costs are then broken down to the EAN.

No Drill Through: Consumer Returns Processing - Loose

There is not a Drill Through for **Consumer Returns Processing – Loose**. These charges refer to Direct Fulfillment Returns that were returned to Ingram. The charge is \$1.25 per unit. The charge detail is available on the legacy Client Statements tab via the ‘Direct Fulfillment Publisher Returns’ report.

Direct Fulfillment Freight & Handling Fees

	Month Due	Basis	Basis for Charge	Factor / Rate	Amount Due
No Charge Orders	December 2020	unit	-17	\$(1.00)	\$(17.00)
No Charge Units	December 2020	unit	-26	\$(0.50)	\$(13.00)
Consumer Returns Processing - Loose	March 2021	unit	-5	\$(1.25)	\$(6.25)
DF Regular Fees Freight	December 2020		\$(120.79)	-1.00%	\$(120.79)
				Total	-0.95%
					\$(157.04)

No Drill Through: Consumer Returns Processing - Loose

Direct Fulfillment Publisher Returns

Applied Filters

Year: 2020 Period: 12

Direct Fulfillment Publisher Returns



Year	Period	Received Date	Publisher ID	EAN	Item Name	Return Invoice Count
Totals						5
2020	12	12/15/2020				5

1 total

This report shows the EAN, the Item Name (Title) and the number of books that were returned.

Summary of Earnings: Expenses

Warehouse Charges

Drill-through: Warehouse Charges - Inventory Fee

This Drill-through allows you to see the **Inventory Fee at an EAN Level**.

Warehouse Charges

	% Net	Amount
Inventory Fee	-3.39%	\$(1,744.92)
Total	-3.39%	\$(1,744.92)

Drill-through: Warehouse Charges - Inventory Fee

Inventory Fee: June Earnings Summary > Warehouse Charges > Inventory Fee



DC	EAN	Title	Format	Pub Num	Pub Alpha	Brand Category	Imprint	Inventory	Rate	Charge
Total								87,246		\$-1,744.92
			BC					3	-0.02	\$-0.06
			BC					33	-0.02	\$-0.66
			BC					7	-0.02	\$-0.14
			BC					22	-0.02	\$-0.44
			BC					14	-0.02	\$-0.28

Drill-through: Warehouse Charges - Insurance Charges

This Drill-through allows you to see the **Insurance Charges at the EAN Level**.

Warehouse Charges		
	% Net	Amount
Insurance Fee	-0.06%	(\$15.03)
Total	-0.06%	(\$15.03)

Drill-through: Warehouse Charges - Insurance Charges

Insurance Fee: June Earnings Summary > Warehouse Charges > Insurance Fee



DC	EAN	Title	Format	Pub Num	Pub Alpha	Brand Category	Imprint	Ending Inventory	Rate	Charge
Total								37,574		-\$15.03
HH			BC					124	-0.0004	\$-0.05
HH			BC					8	-0.0004	\$-0.00
DD			BC					21	-0.0004	\$-0.01
HH			BC					230	-0.0004	\$-0.09
EE			BC					20	-0.0004	\$-0.01
HH			BC					41	-0.0004	\$-0.02
HH			BC					2	-0.0004	\$-0.00
HH			BC					10	-0.0004	\$-0.00
HH			BC					412	-0.0004	\$-0.16
CI			BC					21	-0.0004	\$-0.01
HH			BC					21	-0.0004	\$-0.01
EE			BC					32	-0.0004	\$-0.01
NV			BC					22	-0.0004	\$-0.01

Drill-through: Warehouse Charges – Returns Processing – Restock/Rework/SVA Sort (Hurts)

This Drill Through allows you to see the **Restock/Rework/SVA Sort (Hurts) at EAN Level**. The Returns Processing charges are calculated by taking the Number of Units and multiplying by the Factor/Rate. In the case below, the Restock to Active Inventory is charged at a rate of \$0.55 per book. The rate for Rework is \$0.50 and the base rate for SVA Sort (Hurts) is \$0.20 with an additional charge of \$0.05 if additional Hurt Categories are added in CoreSource.

Warehouse Charges

	Month Due	Basis	Basis for Charge	Factor / Rate	Amount Due
Excess Inventory > 1 yr and <= 5 yr	July 2020	unit	-15414	\$(0.01)	\$(154.14)
Excess Inventory > 5 yr and <= 8 yr	July 2020	unit	-1272	\$(0.03)	\$(38.16)
Excess Inventory > 8 yr	July 2020	unit	-1931	\$(0.05)	\$(96.55)
Restock to Active Inventory	October 2020	unit	-119	\$(0.55)	\$(65.45)
Total				-2.81%	\$(354.30)

Drill-through: Warehouse Charges – Returns Processing – Restock/Rework/SVA Sort (Hurts)

Returns Processing - Restock/Rework/SVA Sort-Hurts: July Earnings Summary > Warehouse Charges > Restock to Active Inventory																		
Year	Period	Boundary Identifier	Event Date	Event Description	EAN	Pub Name	ISBN	Title	RSN Description	Item Count	Pub #	Pub Alpha Id	Pub Alpha	DC	Remainder Category	# of Categories	Rate	Amount
										119								-\$65.45
07	2020	202007	07-17-2020	RESTOCK						3				HH	DSTRY		-0.55	-\$1.65
07	2020	202007	07-16-2020	RESTOCK						1				HH	DSTRY		-0.55	-\$0.55
07	2020	202007	07-16-2020	RESTOCK						1				HH	DSTRY		-0.55	-\$0.55
07	2020	202007	07-16-2020	RESTOCK						1				HH	DSTRY		-0.55	-\$0.55
07	2020	202007	07-16-2020	RESTOCK						1				HH	DSTRY		-0.55	-\$0.55
07	2020	202007	07-15-2020	RESTOCK						2				HH	DSTRY		-0.55	-\$1.10
07	2020	202007	07-15-2020	RESTOCK						1				HH	DSTRY		-0.55	-\$0.55

No Drill-through: Warehouse Charges – Excess Inventory – Excess Inventory > 1 yr and <= 5 yr, >5 yr and <= 8 yr, and > 8 yr

Warehouse Charges

	Month Due	Basis	Basis for Charge	Factor / Rate	Amount Due
Excess Inventory > 1 yr and <= 5 yr	July 2020	unit	-15414	\$(0.01)	\$(154.14)
Excess Inventory > 5 yr and <= 8 yr	July 2020	unit	-1272	\$(0.03)	\$(38.16)
Excess Inventory > 8 yr	July 2020	unit	-1931	\$(0.05)	\$(96.55)
Restock to Active Inventory	October 2020	unit	-119	\$(0.55)	\$(65.45)
			Total	-2.81%	\$(354.30)

No Existing Drill-through: Warehouse Charges – Excess Inventory – Excess Inventory > 1 yr and <= 5 yr, >5 yr and <= 8 yr, and > 8 yr

Reports	Subscriptions	Additional Resources
<ul style="list-style-type: none">→ Amazon Attempted Order→ Best Sellers→ Book Shipment Summary→ Comparative Sales→ Customer Snapshot→ Direct Fulfillment→ Featured Product & Details	<ul style="list-style-type: none">→ Account Inquiry→ Inventory Conversion→ Sell Through→ Sell Through Expanded→ Year Supply	<ul style="list-style-type: none">→ CoreSource→ iPage→ LSI→ Retailer Coop

There is not currently a Drill Through for these iCS line items. To get to the detail behind the total, charges, a publisher can run the **Year Supply** report in QuickLinks > Subscriptions for the time period in question.

To confirm the amounts on the statement, note the Excess Years of Inventory in the last column on the report and correspond that number with the Year Supply tiers. Once you have identified the groupings you should be able to confirm the Excess Units with the number in Basis for Charge on the iCS.

Please note titles on this report with less than or equal to 1 Excess Years of Inventory are not charged.

Drill Through: Warehouse Charges – Excess Hurts

This Drill Through allows you to see **Excess Hurts at the License Plate Level**. The Hurt Inventory by Category and Location report in QuickLinks can be used to validate the charges. The charges are based on any License Plate that has been closed for more than 90 Days. The information on when the License Plate was closed is in the Storage Date field.


As an example, the December 2020 Statement would collect charges for any License Plate that was closed prior to October 1, 2020. You can use this report to get at the EAN level by clicking on any License Plate Number and then in the filters select All License Plate Numbers. Then you can download the report.

Warehouse Charges

	Month Due	Basis	Basis for Charge	Factor / Rate	Amount Due
Excess Inventory > 1 yr and <= 5 yr	June 2020	unit	-8583	\$(0.01)	\$(85.83)
Excess Inventory > 5 yr and <= 8 yr	June 2020	unit	-1865	\$(0.03)	\$(55.95)
Excess Inventory > 8 yr	June 2020	unit	-9441	\$(0.05)	\$(472.05)
Hurts Inventory > 90 days	June 2020	unit	-10	\$(0.03)	\$(0.30)
Restock to Active Inventory	September 2020	unit	-342	\$(0.55)	\$(188.10)
Return Disposition Hurts - 1 Category	September 2020	unit	-73	\$(0.20)	\$(14.60)
			Total	-4.39%	\$(816.83)

Drill Through: Warehouse Charges – Excess Hurts

Returns Processing - Excess Hurts Whse Fee: June Earnings Summary > Warehouse Charges > Hurts Inventory > 90 days

Returns Processing - Excess Hurts Whse Fee: June Earnings Summary > Warehouse Charges > Hurts Inventory > 90 days 

Year	Period	IQ Pub ID	Pub Alpha ID	DC Code	License Plate	Remainder Category Code	Remainder Category Description	Stock Date	Return Hurts Units	Stock Days Diff	Hurts Warehouse Charge
Totals									10		\$-0.30
2020	06			HH				06/06/2019	10	390	\$-0.30

1 total

The charges are based on the number of units.

The charge is \$0.03 per unit.

Summary of Earnings: Expenses

Freight

Drill-through: Freight – Outbound Freight (Domestic, Canadian, Gift, & International)

This Drill-through allows you to see the **Outbound Freight Charges at the EAN level**.

Freight

	Month Due	Basis	Basis for Charge	Factor / Rate	Amount Due
Domestic Freight % of Sales	July 2020		\$(1,666.70)	-0.01%	\$(25.00)
Inbound Freight	July 2020		\$(288.99)	-1.00%	\$(288.99)
International Freight % of Sales	July 2020		\$(2,011.83)	-0.04%	\$(80.47)
			Total	-0.92%	\$(394.46)

Drill-through: Freight – Outbound Freight (Domestic, Canadian, Gift, & International)

Outbound Freight: July Earnings Summary > Freight > Domestic Freight % of Sales



Year	Period	Pub Num	Publisher Name	Pub Alpha	Brand Category	Imprint	EAN	Title	Domestic Freight	Gift Freight	International Freight	Canadian Freight	Total Freight
Total									\$1,666.70	\$0.00	\$0.00	\$0.00	\$-25.00
2020	07								\$8.22	\$0.00	\$0.00	\$0.00	\$-0.12
2020	07								\$76.30	\$0.00	\$0.00	\$0.00	\$-1.14
2020	07								\$36.38	\$0.00	\$0.00	\$0.00	\$-0.55
2020	07								\$147.96	\$0.00	\$0.00	\$0.00	\$-2.22
2020	07								\$9.15	\$0.00	\$0.00	\$0.00	\$-0.14
2020	07								\$6.78	\$0.00	\$0.00	\$0.00	\$-0.10
2020	07								\$-37.50	\$0.00	\$0.00	\$0.00	\$-0.56
2020	07								\$49.32	\$0.00	\$0.00	\$0.00	\$-0.74

282 total



The Freight charge is in the Total Freight column.

Drill-through: Freight - Inbound Freight



This Drill-through allows you to see the Inbound Freight Charges.

Freight

	% Net	Amount
Domestic Freight % of Sales	-0.47%	\$(398.00)
Gift Freight % of Sales	-0.01%	\$(6.96)
Inbound Freight	-0.38%	\$(318.59)
International Freight % of Sales	0.00%	\$(1.49)
Total	-0.86%	\$(725.04)

Drill-through: Freight - Inbound Freight

Inbound Freight: June Earnings Summary > Freight > Inbound Freight

Year	Period	Pro Number	Pub Num	Pub Alpha	Brand Category	Imprint	Carr Abbr Name	State CD	Ship From Date	Ship From Desc	EAN	Title	Freight Base Amount	Total Units
													\$318.59	6,475
2019	06						R&LJACKA	MI	20190606				\$97.86	1,061
2019	06						R&LJACKA	TN	20190614				\$5.80	108
2019	06						R&LJACKA	MI	20190531				\$214.93	5,306


Drill-through: Freight - Promo Meets Comp

This Drill-through does not get to the EAN Level, only the Order Entry Number level.

Freight

	% Net	Amount
Domestic Freight % of Sales	-0.43%	\$(59.53)
Gift Freight % of Sales	-0.14%	\$(19.37)
International Freight % of Sales	-0.24%	\$(33.23)
Promo/Meets Comp	-0.08%	\$(10.41)
Total	-0.88%	\$(122.54)

Drill-through: Freight - Promo Meets Comp

Promo Meets Comp: June Earnings Summary > Freight > Promo/Meets Comp 

Year	Period	OE	Bill To	Ship To	Pub Number	Invoice QTY	Promo	Promo Weight	Promo Freight
Total						12	12	5	\$-10.41
2019	06					12	12	\$4.80	\$-10.41

Summary of Earnings: Expenses

Lightning Source Services

Drill-through: Lightning Source Services

This Drill-through shows you the **LSI charges for each line item that you drill-through on**. This report is based on the LSI Invoice report in the Client Statement tab, but we have cut the report to 14 columns.

We will leave the old LSI Invoice report as is because it does contain helpful information regarding where the books were sent among other things. You will still have access to the full LSI Invoice report by going to the reports section of the Client Statements tab.

Lightning Source Services		
	% Net	Amount
SR Charges	-2.02%	(\$470.18)
SR Charges (UK)	-0.14%	(\$33.78)
	Total	(\$503.96)

Drill-through: Lightning Source Services

Simplified LSI Invoices: June Earnings Summary > Other Fees > SR Charges



Invoice Date	Invoice Type	Invoice Number	Currency Code	Invoice Due Date	Bill to Customer Name	ISBN	Description	Quantity Shipped	Functional Unit Amount	Functional Extended Amount	Tax Rate	Tax Amount	Total
Totals								31		\$470.18		\$0.00	\$-470.18
06/30/2019	Inv-PTO		USD	09/28/2019				15	\$5.50	\$82.50	0.00%	\$0.00	\$-82.50
06/30/2019	Inv-PTO		USD	09/28/2019				1	\$24.23	\$24.23	0.00%	\$0.00	\$-24.23
06/30/2019	Inv-PTO		USD	09/28/2019				6	\$24.23	\$145.38	0.00%	\$0.00	\$-145.38
06/30/2019	Inv-PTO		USD	09/28/2019				8	\$24.23	\$193.84	0.00%	\$0.00	\$-193.84
06/30/2019	Inv-PTO		USD	09/28/2019				1	\$24.23	\$24.23	0.00%	\$0.00	\$-24.23

Summary of Earnings: Expenses

Other Fees

No Drill-through: Other Fees - Coop

There is no Drill Through for Coop.

Other Fees		
	% Net	Amount
Co-op	-2.29%	(\$533.74)
Digital CO-OP Fees-Amazon	-0.31%	(\$72.53)
Other-Misc.	-4.70%	(\$1,096.81)
Work Orders	-0.37%	(\$86.50)
	Total	-7.67%
		(\$1,789.58)
	Total Chargebacks	-12.03%
		(\$2,805.63)
	Total Expenses	-36.66%
		(\$8,549.06)
	Net Client Earnings	63.34%
		\$14,771.32

No Drill-through: Other Fees - Coop

Coop Report



Year	Period	Pub Number	Id	Contract Id	Invoice Date	Invoice Number	Invoice Type	Issue	Publication	Ad Total	Description	
Totals										\$533.74		
2019	6			46626	2250497	6/21/2019 12:00:00 AM	IB70508	IB	April 2019 - 1000-265995435	Amazon Co-op	\$384.45	Event Type: On-line, Event End Date: 04/30/2019, Description: Contractual 4.5% Monthly Coop Fee April 2019
2019	6			47073	2250947	6/21/2019 12:00:00 AM	IB70508	IB	March 2019 - 2020266581_2	Amazon Co-op	\$9.47	Event Type: On-line, Event End Date: 03/31/2019, Description: 032019AmazonEUco
2019	6			47211	2251104	6/21/2019 12:00:00 AM	IB70508	IB	April 2019 - 1000-265995180	Amazon Co-op	\$85.43	Event Type: On-line, Event End Date: 04/30/2019, Description: Amazon US - ASAP - April 20191000-265995180

4 total

There is currently no Drill Through for the Co-op line on the Interactive Client Statement. You can find a **Co-op report** on the legacy Client Statements tab that will show summarized totals of the Co-op charges. To find **EAN level detail**, you will need to access the Co-op Portal via QuickLinks > Additional Resources > Retailer Coop. In the Coop Portal click on the Claim # from the Coop Report. This number does not include the Month and Year.

Drill-through: Other Fees - Digital Co-op Fees-Amazon

This Drill-through gets you to the **EAN Level for the Digital Co-op Fees for Amazon.**

Other Fees		
	% Net	Amount
Co-op	-2.29%	(\$533.74)
Digital CO-OP Fees-Amazon	-0.31%	(\$72.53)
Other-Misc.	-4.70%	(\$1,096.81)
Work Orders	-0.37%	(\$86.50)
	Total	-7.67%
		(\$1,789.58)
	Total Chargebacks	-12.03%
		(\$2,805.63)
	Total Expenses	-36.66%
		(\$8,549.06)
	Net Client Earnings	63.34%
		\$14,771.32

Drill-through: Other Fees - Digital Co-op Fees-Amazon

Digital Sales: June Earnings Summary > Other Fees > Digital CO-OP Fees - Amazon



Period	Year	Channel Customer Name	Channel Customer Number	Territory	Pub Id	EAN	Title	Pub Alpha	Brand Category	Imprint	Units Ordered	Net Amount	Factor	Rate Type	Charge
														Total	\$-72.53
06	2019	Amazon Digital Svcs Inc IPS Jackson		US							1	\$5.85	-5.50%	Percentage	\$-0.32
06	2019	Amazon Digital Svcs Inc IPS Jackson		US							7	\$50.75	-5.50%	Percentage	\$-2.79
06	2019	Amazon Digital Svcs Inc IPS Jackson		US							18	\$76.86	-5.50%	Percentage	\$-4.23
06	2019	Amazon Digital Svcs Inc IPS Jackson		US							21	\$134.61	-5.50%	Percentage	\$-7.40
06	2019	Amazon Digital Svcs Inc IPS Jackson		US							1	\$-10.68	-5.50%	Percentage	\$0.59
06	2019	Amazon Digital Svcs Inc IPS Jackson		US							1	\$4.70	-5.50%	Percentage	\$-0.26
06	2019	Amazon Digital Svcs Inc IPS Jackson		US							1	\$3.84	-5.50%	Percentage	\$-0.21

Drill-through: Other Fees – Other-Misc.

This Drill-through gets you to the **Miscellaneous Chargebacks & Credits report**.

This is the report that contains all of the Chargebacks and Credits that are entered manually into the system.

Other Fees		
	% Net	Amount
Co-op	-2.29%	(\$533.74)
Digital CO-OP Fees-Amazon	-0.31%	(\$72.53)
Other-Misc.	-4.70%	(\$1,096.81)
Work Orders	-0.37%	(\$86.50)
	Total	-7.67%
		(\$1,789.58)
	Total Chargebacks	-12.03%
		(\$2,805.63)
	Total Expenses	-36.66%
		(\$8,549.06)
	Net Client Earnings	63.34%
		\$14,771.32

Drill-through: Other Fees – Other-Misc.

Misc Chargebacks and Credits: June Earnings Summary > Other Fees > Other - Misc



Year	Period	Misc Item Id	Pub #	Pub Name	Pub Alpha	Brand Category	Imprint	EAN	Title	Statement Section	Statement Sub-Section	Transaction Type	Description of Statement	Credit or Charge	Unit Quantity	Unit Amount	Misc Amount	
															Totals	3,160		-\$-1,096.81
2019	06	455906								Other Fees	Other Fees		Amazon EIS - May	Charge	0	\$0.00	-\$-19.47	
2019	06	448066								Other Fees	Other Fees	Warehouse Charges	June 2019 Excess Inventory Charges	Charge	8	\$0.03	-\$-0.24	
2019	06	433490								Other Fees	Other Fees	Coop	PGC - Amazon Canada SVS Credit - February 2019	Credit	0	\$2.95	\$2.95	
2019	06	448052								Other Fees	Other Fees	Warehouse Charges	June 2019 Excess Inventory Charges	Charge	155	\$0.03	-\$-4.65	
2019	06	448036								Other Fees	Other Fees	Warehouse Charges	June 2019 Excess Inventory Charges	Charge	1	\$0.03	-\$-0.03	

Drill-through: Other Fees - Work Orders

This Drill-through allows you to see **Work Orders at the Work Order number level**.

There is EAN information in this report but the charges are at the Work Order Number level and not at the EAN Level.

Other Fees			
	% Net	Amount	
Co-op	-2.29%	(\$533.74)	
Digital CO-OP Fees-Amazon	-0.31%	(\$72.53)	
Other-Misc.	-4.70%	(\$1,096.81)	
Work Orders	-0.37%	(\$86.50)	
	Total	-7.67%	(\$1,789.58)
	Total Chargebacks	-12.03%	(\$2,805.63)
	Total Expenses	-36.66%	(\$8,549.06)
	Net Client Earnings	63.34%	\$14,771.32

Drill-through: Other Fees - Work Orders

Work Order Details: June Earnings Summary > Other Fees > Work Orders



Year	Period	Completed Date	Work Order Id	Reference	Activity Name	Work Order Units	Rate	Summed Amount For Month	EAN	Notes
Total						24		\$86.50		
06	2019	06-25-2019		carton labels	Carton Labels	20	-1	\$2.20		
06	2019	06-25-2019		carton labels	Hourly	3	-1	\$82.50		
06	2019	06-25-2019		carton labels	Stretch wrap individual pallet	1	-1	\$1.80		

Summary of Earnings: Expenses

Sales Commissions

Drill-through: Commissions: Sales

This Drill Through allows the publisher to see the EAN Level detail that is associated with Commissions charges.

Sales Commissions

	Month Due	Basis	Basis for Charge	Factor / Rate	Amount Due
Commissions: Gift	September 2020		\$0.30	-1.00%	\$0.30
			Total	0.00%	\$0.30

Drill-through: Commission Report: Earnings Summary > Other Fees > Commissions: Gift

Commission Report: June Earnings Summary > Other Fees > Commissions: Gift

Year	Period	Publisher Number	Publisher Name	Bp Ownr Hq Id	EAN	Item Name	IPS Group Code Desc	Customer Name	Customer Number	Customer Group	Sales Rep Name	List Price	Gross Sales	Gross Returns	Net Sales	Gross Sales Units	Gross Returns Units	Net Units	Earned Commissions	
															-\$5.91	-\$5.91		1	-1	\$0.30
2020	6						GT			GT		-5.91		-5.91	-5.91		1	-1	0.3	

Summary of Earnings: Expenses

Adjustments to Net Payable

Statement View: Expenses - Adjustments

The Interactive Client Statement can now show Adjustments that are being made to the Net Payable amount. In the past, these items would have appeared in the Other – Misc report. This section will be at the very bottom of both the Summary of Earnings as well as the Summary of Payment Due. Here are the possible entries along with a short description.

- **Advance:** Normally refers to dollars that are Advanced to the publisher before they are due. An Advance can also be a reduction to the payment when the Advance is paid back.
- **Holdback:** Refers to dollars that are held back on payments. This will be a reduction to the payment.
- **Holdback Reversal:** In a normal situation the Holdback from the previous month will be reversed in the following month. This is will be **addition** to the payment.
- **Notes:** Loan Principle. This will be a reduction to the payment.
- **Interest:** Loan Interest. This will be a reduction to the payment.
- **Reserve:** Reserves are normally taken when a publisher is leaving. The Reserve is taken to cover future returns after the publisher has stopped selling directly through Ingram. If you are looking for the Reserve Balance, please go to the Client Statement Tab and click on the latest Client Statement. The Reserve Balance is at the bottom of the Statement.

Drill-through: Adjustments to Net Payable

This Drill Through allows you to see any adjustments that were made during the month. See the previous page for the types of Adjustments that can be made.

Adjustments to Net Payable

	Month Due	Basis	Basis for Charge	Factor / Rate	Amount Due
Reserve	December 2020		\$(1,792.88)	-1.00%	\$(1,792.88)
Total				-30.00%	\$(1,792.88)

Drill-through: Adjustments to Net Payable

Adjustments: December Earnings Summary > Adjustments to net payable > Reserve

Adjustments: December Earnings Summary > Adjustments to net payable > Reserve



Year	Period	Pub Num	Pub Name	Description	Transaction Type	Amount
	2020	12			Reserve	\$-1,792.88

1 total

Layout – Section 3

Summary of Payment Due

Summary of Payment Due lays out the payment details for the month noted at the top of the section. The Net Payable to Publisher is the amount due to be paid but can be affected by any Carry Forward from previous months (noted in Section 1 of the statement). If there is an amount in the Carry Forward line then the Net Payable to Publisher will be lessened by that amount (reference Subtotal Due line for actual payment amount).

The drill-throughs are set up in similar ways to the ones noted in the Summary of Earnings. Please reference previous slides in that section of the deck for explanation of what the drill-throughs are showing.

Summary of Payment Due

SUMMARY OF JULY PAYMENT DUE

Sales & Returns

	Month Incurred	Basis	Gross Amount	% Due This Month	Amount Due This Month
Canadian Returns	March 2019		\$(156.71)	1.00%	\$(156.71)
Canadian Sales Gross	March 2019		\$338.96	1.00%	\$338.96
Domestic Gross Sales Excluding Canada	March 2019		\$13,374.31	1.00%	\$13,374.31
Domestic Returns Excluding Canada And Gift	March 2019		\$(1,934.16)	1.00%	\$(1,934.16)
Ebook Returns	March 2019		\$(70.94)	1.00%	\$(70.94)
Ebook Sales Gross	March 2019		\$2,303.21	1.00%	\$2,303.21
Gift Sales Gross	March 2019		\$359.70	1.00%	\$359.70
International Sales Gross	February 2019		\$3,570.27	1.00%	\$3,570.27
International Sales Returns	February 2019		\$(836.57)	1.00%	\$(836.57)
				Total	\$16,948.07

Summary of Payment Due

Distribution Fees					
	Month Incurred	Basis	Basis for Charge	Factor / Rate	Amount Due This Month
Carton Charge	June 2019	unit	4	\$(3.30)	\$(65.48)
Charge Per Unit	June 2019	unit	133	\$(0.33)	\$(56.09)
Digital Distribution Fees - LSI	March 2019	G	\$2,232.27	-0.19%	\$(418.55)
Domestic Gross Sales	March 2019	G	\$13,374.31	-0.25%	\$(3,343.58)
Domestic Returns	March 2019	R	\$(1,934.16)	-0.25%	\$483.54
GBS International < 9 Gross	February 2019	G	\$1,598.54	-0.25%	\$(399.64)
GBS International < 9 Returns	February 2019	R	\$(104.35)	-0.25%	\$26.09
GBS International >=9 Gross	February 2019	G	\$483.80	-0.25%	\$(120.95)
Gift Sales Gross	March 2019	G	\$359.70	-0.25%	\$(89.92)
International Direct < 9 Returns	February 2019	R	\$(636.12)	-0.20%	\$127.22
International Direct >= 9 Returns	February 2019	R	\$(44.91)	-0.20%	\$8.98
International Direct >=9 Gross	February 2019	G	\$1,286.55	-0.20%	\$(257.31)
New South International < 9 Gross	February 2019	G	\$130.41	-0.20%	\$(26.08)
New South International < 9 Returns	February 2019	R	\$(51.19)	-0.20%	\$10.24
New South International >=9 Gross	February 2019	G	\$70.97	-0.20%	\$(14.19)
Publishers Group Canada Gross	March 2019	G	\$338.96	-0.25%	\$(84.74)
Publishers Group Canada Returns	March 2019	R	\$(156.71)	-0.25%	\$39.18
Returns Processing - Domestic	March 2019	R	\$(2,090.87)	0.04%	\$(83.63)
Returns Processing - International	February 2019	R	\$(836.57)	0.04%	\$(33.46)
Total					\$(4,298.37)
Warehouse Charges					
	Month Incurred	Basis	Basis for Charge	Factor / Rate	Amount Due This Month
Insurance Fee	June 2019	unit	37574	\$0.00)	\$(15.03)

Summary of Payment Due

Freight

	Month Incurred	Basis	Basis for Charge	Factor / Rate	Amount Due This Month
Domestic Freight % of Sales	December 2020		\$(100,352.75)	-0.03%	\$(3,010.58)
Gift Freight % of Sales	December 2020		\$(2,599.34)	-0.03%	\$(77.98)
International Freight % of Sales	December 2020		\$(5,219.27)	-0.05%	\$(260.96)
				Total	\$(3,349.52)

Lightning Source Services

	Month Incurred	Basis	Basis for Charge	Factor / Rate	Amount Due This Month
LSI Charges Print to Order Printing	September 2020		\$(4.25)	-1.00%	\$(4.25)
LSI Charges Short Run Print	September 2020		\$(596.12)	-1.00%	\$(596.12)
LSI Charges US CoreSource Conversions	September 2020		\$(894.75)	-1.00%	\$(894.75)
				Total	\$(1,495.12)

Other Fees

	Month Incurred	Basis	Basis for Charge	Factor / Rate	Amount Due This Month
Co-op	December 2020		\$(1,359.00)	-1.00%	\$(1,359.00)
Digital CO-OP Fees - Amazon	December 2020		\$(3,504.10)	-0.06%	\$(192.73)
Other-Misc	December 2020		\$(4,594.43)	-1.00%	\$(4,594.43)
Work Orders	December 2020		\$(50.00)	-1.00%	\$(50.00)
				Total	\$(6,196.16)
Net Payable to Publisher					\$65,810.50

Check the **Carry Forward and Subtotal Due** in Summary of Publisher Receivables Roll-Forward to confirm your final payment.

